



Evaluating your IT and MSP Partner for CMMC

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What is an MSP/MSSP

Let's set some common definitions to better understand the differences between services offered by technology companies



MSP – Managed Service Provider aka ITSP – Information Technology Service Provider



MSSP – Managed Security Service Provider



COMIT - Co-Managed Service Provider



Internal IT Teams – let's not forget them!

9 Questions and Qualifications to ask your MSP

Is your current MSP working towards CMMC certification?

Does your current MSP have a Supplier Performance Risk System (SPRS) Score?
If so, what is it?

Does current MSP accept a DFARS 252.204-7012 contract flow-down?

Does your current MSP understand the Plan of Action & Milestone (POA&M) process?

Does your current MSP have the necessary DFARS, CMMC, NIST 171, ITAR experience, knowledge, and capabilities?

Will your current MSP participate in your C3PAO audit and certification?

Will systems used to access and manage your environment to conform to DFARS and CMMC requirements?

Does current MSP have a shared responsibility matrix, and are they willing to share

Does current MSP have any other certifications such as SOC2, ISO, etc.

Conclusion

When reviewing your MSP keep the following points in mind

- Do they understand the ecosystem, can speak the language and inline with the requirements
- Do they have the experience, can walk the talk
- Do they have references from other DiB contracts, can prove it
- Why should your trust them to protect CUI, Know, Like, Trust factor

Q&A

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