RESOURCES AND LINKS FROM MARCH 22, 2023 WORKSHOP "WHAT GOVERNMENT CERTIFICATIONS MAKE SENSE FOR MY BUSINESS?"

NH DOT DBE (NH Department of Transportation Disadvantaged Business Enterprise Program)

The DOT DBE Program is a federal program that was established to ensure nondiscrimination in the award and administration of Federally assisted contracts by creating a level playing field on which DBEs can compete fairly.

NHDOT - DBE Certification (Note: You must be certified in your Home-State first if not NH based) The process is simple and there is no cost involved:

- 1. The information and the applications, as well as the information about required annual reviews, can be found on our website: https://www.nh.gov/dot/org/administration/ofc/dbe.htm
- 2. Email your application to dbecertifications@dot.nh.gov
- 3. Upon approval, your firm will be listed in the NHDOT DBE Directory and you will be receiving information regarding available bids, proposals, as well as the information about other business and networking opportunities. NHDOT also offers an opportunity to work with our consultant who will help you grow your business. Please see attached flyer for more information. Furthermore, NHDOT DBE logo is also available for you to use in your email, business cards and stationery, if you choose to.

<u>CWE</u> (Center for Women and Enterprise) and <u>WBENC</u> (Women's Business Enterprise National Council)

CWE page about certification: https://www.cweonline.org/In-Business/Certifications-WBENC-WOSB-and-Benefits

WBENC National page about certification (Note - many sub-pages and links with valuable information) https://www.wbenc.org/certification/

Regional CWE (Center for Women & Enterprise) Corporate Partners: https://www.cweonline.org/In-Business/Certifications-WBENC-WOSB-and-Benefits/Regional-Corporate-Membership
WBENC (Women Business Enterprise National Council) Corporate Members: https://www.wbenc.org/support/corporate-members-list/

CWE WBENC Team email: certification@cweonline.org

Link to CWE's introductory WBENC webinar "Why & How to Certify Your Business as Women-Owned through WBENC" https://cwewbc.ecenterdirect.com/events/978274

NH APEX ACCELERATOR/PTAC (Procurement Technical Assistance Center)

Email: govcontracting@livefree.nh.gov

The NH APEX Accelerator (also/formerly known as the NH Procurement Technical Assistance Center or PTAC) provides services to New Hampshire businesses contracting with local, state, and federal agencies, from free training events and webinars to other personalized assistance. NH APEX Counselors provide free, one-on-one assistance with certifications for government contracting and subcontracting.

Recordings of workshops can be found <u>NH Economy: APEX Training Presentations</u>, and Matchmaker workshops may also be found on the <u>matchmaker website</u>.

RESOURCES AND LINKS FROM MARCH 22, 2023 WORKSHOP "WHAT GOVERNMENT CERTIFICATIONS MAKE SENSE FOR MY BUSINESS?"

NH Small Business Development Center (NH SBDC)

NH SBDC specializes in strategic planning to enhance your business' profitability, resiliency, and sustainability. SBDC's dedicated team of certified business advisors delivers highly individualized, confidential advising at no charge to enterprises across New Hampshire. Together we are strengthening NH's economy one small business at a time!

GNEMSDC (Greater New England Minority Supplier Development Council)/ MBDA (Minority Business Development Agency) Massachusetts Business Center

Harold Blackwell, hblackwell@mbdabusinesscenter-ma.com

NH Small Business Administration (SBA)

Certification information: https://www.sba.gov/federal-contracting and

8(a) Business Development Program

HubZone program

Certification websites:

https://wosb.certify.sba.gov/

https://veterans.certify.sba.gov/

8(a) Certification SBA Certify

HUBZone program (sba.gov)

SURETY COMPANIES RECENTLY ACTIVE IN NH:

SBA <u>Surety bonds (sba.gov)</u> search tool can be utilized to get a list that are licensed in NH (many are national). *DeSanctis isn't showing up but should be on the list, and the issue is being addressed.*

DESANCTIS INSURANCE AGENCY, INC.

Paul A. Patalano, Vice President

100 Unicorn Park Drive· Woburn, MA 01801 Ph: 781-935-8480 x146 · Fax: 781-933-5645

Direct Dial: 781-569-0146

Tonry Insurance Group [Licensed in New Hampshire]

300 Congress Street, Suite 104, Quincy MA 02169

Phone: 617-773-9200

CCI Surety, Inc. [Licensed in New Hampshire]

1710 N. Douglas Dr., Golden Valley MN 55422

Phone: 763-543-6993